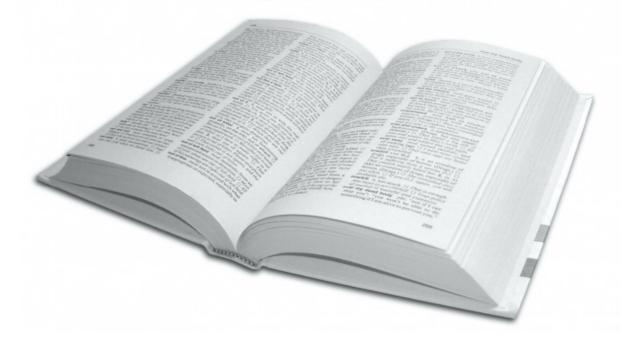
We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

The A-Z Glossary of SEO Terms & Definitions

A-Z SEO Glossary of Terms & Definition



Welcome to the A-Z Glossary of SEO Terms & Definitions.

You may use the search bar below to filter the table of SEO terms, then click on the search results to navigate to the definition.

Alternatively, you may download this glossary as a <u>PDF file</u>.

Numbers 0 - 9

200 OK

The 200 HTTP status code is used to indicate that the request of a webpage (http://example.com) was successfully received, understood, and accepted.

1/67

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

301 (Moved Permanently)

If you have a page that's permanently changed URLs (e.g. www.example.com/old-page has changed to www.example.com/new-page), you should implement a 301 redirect and relink all previous resources to the new URL.

A 301 HTTP status code indicates that the requested resource has been permanently assigned a new <u>URI</u> (Uniform Resource Indentifier).

301 redirects <u>pass 100% PageRank</u> from the old page to the redirected page, though it was <u>noted</u> <u>otherwise</u> previously.

302 Found (New HTTP Version 1.1)/Moved Temporary(Old HTTP version 1.0)

If you have a page that's temporarily under going maintenance, you'd implement a 302 redirect. Take note that search engines may not index the redirected URL as a 302 signals temporary redirection. If your page is moving permanently, you should use a 301 instead.

302 redirects pass 100% PageRank as well.

307 (Temporary Redirect)

The 307 redirect is the successor of the 302 redirect, albeit many pre-HTTP/1.1 user agents do not understand it. The 307 was introduced to improve certain conditions in which user agents behaved when they received a 302 response.

403 (Forbidden)

A 403 status code forbids the user from viewing the content on the resource page and indicates why the valid request has not been fulfilled (e.g. due to not having the necessary permissions).

Google will very quickly remove your content from its index when it sees a 403 status code. Many sites have <u>lost a ton of pages in the Google index due improper use of 403s</u> when they should have been using a more temporary status code such as a 503 (Service Unavailable), which doesn't lead to immediate removal from the index.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

404 (Not Found)

The requested resource could not be found and may have either moved or may be available in the future.

Do 404s hurt your site rankings? Not directly at least. Google prefers that your "dead" pages return a proper 404 or 410 response code rather than a "soft 404" (an unclear signal for dead pages e.g. returning a response code other than 404 or 410).

Inbound links/external references to 404 pages should also be modified to point to relevant live (200 OK status code) web pages.

410 (Gone)

For requests for resources that are no longer available permanently and without any known forwarding addresses, a 410 status code is used.

If the server is unsure whether the condition is permanent or temporary, a 404 status code should be used instead.

500 (Internal Server Error)

A 500 status code is a generic error message given when the server encounters unexpected conditions, preventing it from fulfilling the request.

503 (Service Unavailable)

The server is currently unavailable due to a scheduled maintenance or is temporarily overloaded. When Googlebot comes across a 503 status code, they will not immediately deindex the page and will attempt to crawl it again at a later time. However if repeated attempts to crawl the page is not possible due to the 503, the page will eventually be removed from the index.



We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Above The Fold

Having the content is above the fold of the page means the content is immediately displayed without scrolling down further on the page.

Google is against having too many ads or sites that don't have much content above the fold of the page. Meaning to say if a user has to scroll farther down to avoid the ads in order to see the content, that constitutes to a bad user experience and your rankings will decline (see <u>Top Heavy</u>).

Ahrefs

One of the best backlink checker tools in the SEO industry. Ahrefs suite of tools also expand to keyword research and popular content explorer.

Absolute URLs

An absolute URL takes the full form of the URL e.g. http://www.example.com/resource-page/ and is recommended for proper on-page SEO.

See also: Relative URLs

<u>AJAX</u>

AJAX stands for Asynchronous Javascript and XML. It is a client-side script that exchanges data with a server/database without reloading or refreshing the page.

This method of displaying information is quicker and can provide a better user experience, however it can be <u>difficult for Google to crawl content coded with AJAX</u>.

Algorithm

Algorithms are complex computer programs that can perform complex calculations, data processing, and automatically accomplish conditional tasks.

Search engines use algorithms to return your questions with relevant answers. **Google's algorithms**

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

rely on over 200 signals including things like keyword mentions, page speed, and page authority in order to accomplish this task automatically on a massive scale.

Algorithmic Penalty

If you see your rankings drop heavily overnight (like from #3 to #59), you might have received an algorithmic penalty. Check your Google Webmaster Tools Search Console to verify whether you might have also received a manual penalty.

Sites that receive algorithmic penalties typically resolve on their own (regain their rankings) after fixing any issues that may have triggered well known algorithms such as Panda or Penguin.

Algorithm Update

Google <u>updates their algorithms</u> 500 - 600 times a year on average to combat spam. Once in awhile Google releases public statements when they make major changes to their algorithms. Notable algorithmic updates in the recent years include Panda, Penguin, Hummingbird, Mobilegeddon, and RankBrain.

Alternate Text

The alternate text or shorthand term "ALT tag" refers to the attribute within an image tag (e.g. alt="description"). ALT tags should be descriptive of the image to tell search engines and users the nature of the image.

If the image is contextually relevant to your resource, try to include the your target keyword(s) in the ALT tags.

Anchor Text

The anchor text is the text within a hyperlink that is clickable. Upon hovering the cursor over and clicking on the anchor text, the user will be taken the destination URL specified in the hyperlink code.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

The words in the anchor text can influence the search engine rankings of the page that it links to. Therefore it is good practice to ensure that the anchor text is relevant to the destination page.

В

Backlink

A backlink is any external link from another domain that links to any page on your domain. Backlinks are a major ranking factor in Search Engine Optimization and that means having more backlinks correlate to higher rankings.

Note that there are dofollow and nofollow backlinks. Dofollow links pass PageRank but <u>nofollow links</u> do not.

Backlink Checker Tool

Backlink checker tools help you analyze your backlink profile to see which websites linked to your website. Here are a few recommended ones:

- 1. AHrefs
- 2. Moz Pro
- 3. Majestic
- 4. SEO Spyglass
- 5. Semrush

BackRub

BackRub was the initial name of the gigantic search engine Google. Here's the <u>history of Google</u> in depth.

Bing

What is Bing? - A heap, especially of metallic ore or of waste from a mine. Source - Google.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Bing is one of the most popular search engines in the world after Google. It is currently owned and operated by Microsoft.

Bing Keyword Research Tool

A <u>keyword research tool by Bing</u> to get keyword ideas and data from Bing's organic and paid search.

Bing Webmaster Tools

A <u>webmaster dashboard by Bing</u> to provide webmasters reporting tools, diagnostic tools, notifications, and a summary view of how their websites are performing on Bing's organic search results.

Black Hat SEO

Black hat SEO refers to the use of shady practices, automated programs, and aggressive techniques aimed at manipulating search engines to drive a site's rankings up.

Websites that go against <u>Google's Webmaster Guidelines</u> risk getting dealt with a manual or algorithmic penalty.

Block-Level Link Analysis

This approach of link analysis sprung from the idea that links from different sections of the page or webpage blocks are weighted differently. In layman terms, a link in the footer may not count as much as a link in the header.

Blog

A web log or weblog, more commonly known as a blog, consists of entries/posts/blogposts listed in reverse chronological order (most recent entry appearing first).

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Blogposts tend to be written in a more conversational and informal tone than white papers and press releases. It is a great way for SEOs and content marketers to build relationships in similar communities and acquire backlinks.

Blog Commenting

A great way to build relationships and increase personal branding/brand awareness. Most blogs allow readers to post their comments and include a link back to their own websites.

Blog Comment Spam

A black hat SEO technique where "black hatters" aggressively post irrelevant comments that include links (usually with over optimized anchor text) back to their websites in hopes of manipulating search engine ranking signals.

Blog Network

A network of blogs, usually privately owned by an SEO agency, SEO consultant, or in-house, in effort of manipulating search engine rankings through off-page SEO techniques such as pointing exact match anchor text links to a target domain.

In recent years, Google has clamped down on many blog networks, <u>most notably MyBlogGuest</u>, in efforts to deter low quality sites that use deceptive tactics to game the search engine results pages (SERPs).

Bot

Also known as search engine spiders, robots, crawlers. These automated software agents crawl content on the web for the purpose of understanding and indexing the content in order to pull the most relevant results to a searcher's query.

Bounce Rate

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

The bounce rate is the percentage of visitors landing on a single page of a website and leaving without viewing any other pages of the same website. There are certain default conditions set by web analytics tools such as Google Analytics and several modifiable conditions that constitute to a bounce such as page inactivity for 30 minutes or more.

High bounce rates, especially when the traffic source is from Google search, also correlate with a decline in rankings. See <u>pogosticking</u>.

Brand Keywords

Branded keywords are queries that include a brand's name. For example the search term "amazon web services" is a brand search query of the company Amazon.

Brand keywords take little to no effort to rank highly for, especially for a brand's official domain. So a newly created website e.g. www.ilovepurses.com will almost always rank #1 for search terms such as "ilovepurses catalogue".

Brand Mentions

A brand mention is any mention of a brand name in any web document. It is also a link building strategy known as Link Reclamation, where brand mention tools are used to track and alert a brand of any brand mentions across the web. Following which the PR team can perform an outreach to request the text where the mention occured to be updated with a hyperlink back to the brand's website.

Breadcrumbs

The internet equivalent of Hansel and Gretel's trail of breadcrumb navigation method. Breadcrumbs are used as a navigational aid for users to keep track of their location when browsing a website.

Broken Link

Any link that leads to a 404 page not found, bad gateway, or internal server error. Link equity is also lost when a hyperlink leads to a 404 page, unless the 404 page redirects to a live URL (200

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

OK).

This is due to the fact that Google treats 404 pages as non-existent (a black hole) and any link equity that flows to the page ends there.

Further reading:

Do 404s hurt my site?

C

Canonical URL (rel=canonical)

The rel=canonical tag is used to tell search engines that various URLs have essentially similar content. Search engines will then only index the canonical URL. This takes care of duplicate content issues which confuse search engines as to which content they should rank.

The rel=canonical code is placed on the duplicated pages which you do not want search engines to index. Search engines will then follow the specified URL and index it instead.

Further reading:

- https://yoast.com/rel-canonical/
- https://moz.com/learn/seo/canonicalization

Cache

A computing term in which data is stored into a hardware or a software (e.g. browser) so that future requests can be served faster.

Page speed is one of the signals Google's algorithms look at when ranking pages. Leveraging browser caching can enhance the loading speed of your webpages, reduce bounce rates (which may be a negative ranking signal), and allow search engines to crawl more pages on your site.

Country Code Top-Level Domain (ccTLD)

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Two-letter internet top level domains designated for specific countries.

www.example.com.sg www.example.ca

The letters marked in red are ccTLDs.

Having a ccTLD signals to search engines and users the geographic location in which a site originates. Google uses this signal to rank a local site higher in local search results. This means that with everything else equal, *example.com.sg* will rank higher than *example.com* in *google.com.sg* search results pages.

Click-Through-Rate (CTR)

The ratio of clicks to views from advertisement, email, video, or page links. So if an ad creative had a 1% CTR, it had 100 views and 1 click.

Does CTR influence search rankings? Check out the following articles and be the judge:

- https://moz.com/rand/queries-clicks-influence-googles-results
- https://www.stonetemple.com/why-ctr-isnt-a-ranking-factor/
- https://moz.com/blog/does-organic-ctr-impact-seo-rankings-new-data

Cloaking

A deceptive search engine optimisation technique in which content is presented to search engine spiders is different than that returned to a user's browser.

Cloaking is a violation of Google's Webmaster Guidelines.

Co-Citation

A co-citation is a similarity measurement technique used to determine whether a subject is similar to another subject and based on whether a third party source referenced both subjects in a single document.

In simple terms, if webpage A and B are cited by webpage C, A and B may be said to be related to

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

each other, even though they don't directly link to one another.

It is speculated that search engines may be able to assume similarities between page A and B based on the number of co-citations from different third party sources, and rank pages based on those signals.

Co-Occurrence

Co-occurence on the other hand refers to particular phrases mentioned in close proximity to each other.

It is <u>speculated</u> that exact match anchor text links are weakening and if a particular keyword was mentioned in close proximity to an outbound link, it would signal to Google that the citation had contextual relevance to the keyword.

Correlation vs Causation

A phrase used to emphasise that correlation does not imply causation. In other words, the mutual relationship between two variables does not necessitate that one causes another.

In SEO, this phrase is commonly used when an SEO activity did not directly influence a page's rankings, but rather in an indirect way.

For example, pages with high social media share count tend to rank higher on Google than pages with lower social media shares. As <u>social media signals</u> aren't used by Google as a direct ranking signal, this event is a correlation rather than a causation.

Code Swapping

A form of black hat SEO where a page is optimised for ranking, and then swapping another page's content in its place once it has achieved top rankings.

Content

The currency of online marketing and SEO. Quality content is essential for influence and

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

maintaining SEO rankings.

Content Delivery Network (CDN)

A network of servers that speedily deliver web content to users based on their geographic locations.

As <u>page speed is a ranking factor</u>, delivering web content at high speed is a good enough reason to get a CDN.

Content Hub

A one-stop destination where web users can find any type of content (guides, ebooks, branded, curated, user generated, faqs) related to a particular topic.

Content Marketing

Content marketing is a strategic marketing approach focused on creating and distributing valuable, relevant, and consistent content to attract and retain a clearly-defined audience — and, ultimately, to drive profitable customer action. Source - <u>Content Marketing Institute</u>.

<u>Content marketing and SEO</u> are interrelated but not entirely integrated. SEO comprises of two main parts - On-page SEO and Off-page SEO. On-page SEO is more technical and off-page SEO (the link building part) relies heavily on content marketing.

Content Uniqueness

The uniqueness level of a piece of content. We all know that duplicate content usually doesn't bode well when it comes to rankings. So what's the magical percentage?

Unfortunately there isn't a set percentage for determining the content uniqueness level. Rather, it is the <u>unique value that a content provides</u> that influences its rankings, even if it has duplicated parts in it.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Conversion

A conversion is an important action that takes place in a customer's buying journey. It could range from anything from a contact form enquiry, view of a key page, average time spent on a page, to a sale.

Conversion Rate

The ratio of the number of total visits to the number of conversions in terms of percentage.

Crawl

A term used when search engine spiders discover and process information of web documents.

Crawl Budget

The number of pages of a website and the number of times a day a search engine will crawl a website. It is important that all pages of a website that intends to rank on top of Google get discovered and crawled, otherwise they would not be indexed and ranked in Google's search engine results pages.

The higher the domain authority of a website, the higher crawling priority Google assigns it. Note that there are a myriad of other factors that affect crawl budget such as how often a page is updated (e.g. About Us and Contact Us pages do not update very often and therefore Google does not crawl these pages as often as trending news articles).

In order to conserve a website's crawl budget, a robots.txt file is used to block sections of a website that have no intention of ranking on the search engine results pages.

Cross-Linking

Reciprocally linking between two different websites or two separate webpages within the same website. This signals to search engines that the linked content are somewhat related to one another.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Curated Content

Curated content is relevant information on a particular topic that has been gathered and presented in an organised and meaningful way.

CSS

CSS = Cascading Style Sheets - A plain text file saved with the extensions .css that is used to style and format web elements in a presentable way.

D

De-Indexed

Refers to the process of a website vanishing from Google's search results pages.

One of the ways to check whether your website has been de-indexed, is to use the search operator site:www.yourwebsite.com and enter it into Google search. If you don't see any results, unless your website is relatively new (a few weeks old), it is likely you have been de-indexed.

Directory

A collection of data and links to websites, webpages, and web documents, organised into respective categories and subcategories. There are free and paid directories, with free directories offering free submission of website listing and paid directories charging for inclusion for a one-time or recurring fee.

Directory links have been receiving flak from Google's web spam team since the past few years.

Disavow

A method of dealing with spammy backlinks that were not intentionally acquired by a webmaster.

Google launched the disavow tool in October 2012 to provide an avenue for SEOs to vouch against

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

low quality links that violate Google's Webmaster Guidelines and prevent a manual penalty.

Google however strongly advises this tool to be used as a last resort, and that SEOs should do their best to take down low quality links manually or through outreach.

Dofollow

A dofollow link is a hyperlink without the rel="nofollow" attribute. See nofollow links. A dofollow link passes PageRank and other ranking signals (link juice) to the link destination.

Doorway Page

A form of cloaking or spamdexing. Doorway pages or websites are created with the objective of ranking highly for specific queries, which may lead a user to multiple similar destinations instead of one useful final destination.

Examples of doorway pages include:

- Having multiple domain names or pages targeted at specific regions or cities that funnel users to one page.
- Pages generated to funnel visitors into the actual usable or relevant portion of your site(s).
- Substantially similar pages that are closer to search results than a clearly defined, browsable hierarchy.

Domain Authority

An SEO metric created by SaaS company Moz. Domain authority or DA can be used to predict the ranking ability of a website using a scale of 0 - 100, with 0 being the lowest and 100 being the highest.

Further reading:

What is Domain Authority? - Moz

Domain Name

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

A domain name e.g. www.example.com represents an Internet Protocol (IP) address e.g. 192.168.1.1 and is mapped to a computer server so that it can be accessed from anywhere in the world on the World Wide Web.

There are different top-level domains such as .com, info, net, org, edu (gTLDs) and country code top-level domains such as .sg, my, ca, us, au (ccTLDs).

Duplicate Content

Duplicate content is showing similar content on multiple locations (webpages/URLs). This causes problems when search engines don't know which version to show to users and can result in 1. dropping all versions of the content from the search results pages and 2. ranking the wrong version.

There are many examples and different variations of duplicate content listed in this article.

Dwell Time (Time Spent On Page)

In layman terms, dwell time is measured starting from when a user clicks on a search result, spends time on the page, and ends when the user goes back to the search results pages.

Why does this metric matter to search engines? Since search engines aim to to serve useful content to their users, a longer dwell time signifies that a content must have been useful enough for a user to spend time digesting it.

Further reading:

<u>Dwell Time: Does This Ranking Factor Really Live Up to the Hype?</u>

Dynamic Content

Dynamic content, the opposite of static content, serves content that changes based on the user (e.g. browsing behaviour).

Further reading:

<u>Dynamic Content & SEO – Having Your Cake & Eating It</u>

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Penalisation for personalisation: Google, dynamic content & SEO

Dynamic Serving

Serving different content to different users based on their device type. This is implemented to provide a mobile-friendly experience to mobile users as well as a desktop experience to desktop users, and optimise content for mobile searches.

Another popular method for mobile SEO is responsive design.

Dynamic URL

Dynamic URLs may change based on the session id which typically looks something like this http://example.com/page?id=21 or includes any of these characters: ? = &. Contrast to static URLs which look like this http://example.com/page.

If you have dynamic parameters, Google recommends that you do not rewrite them into static URLs as this may result in Googlebot crawling the same piece of content needlessly via many different URLs with varying values for session IDs.

Further reading:

Dynamic URLs vs. static URLs

<u>E</u>

E-A-T (Expertise, Authority, Trust)

Indicators which Google uses to assess page quality. Found and mentioned repeatedly in Google's Search Quality Rating Guidelines.

Editorial Link

A hyperlink embedded within a page's main content e.g. a blogpost.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Egobait

A link building technique used by SEOs to acquire backlinks. An egobait is essentially a link building asset created to stroke the ego of the target linker with the purpose of increasing visibility among influencers and hopefully acquire backlinks in the process.

Further reading:

Content Networking: 5 Types of Ego Bait Posts

Ego Bait for Links, Visibility, and Authority

A Guide To Producing Effective Egobait

Entity

Google has been moving towards entity search which is based on the knowledge graph. When users search for a particular entity e.g. "mount fuji", Google displays specific information on this entity on the right side of desktop search results.

Google is able to do that by analysing past searches and user browsing behaviour to determine what information users are looking for, then displays the information within graph panels on the search results pages.

Everflux

Everflux essentially means constant fluctuation and refers to the way Google updates its index - by continuously <u>crawling the web for new content and integrating it as quickly as possible into a separate index</u>.

Exact Match Domain (EMD)

Back in the early days of SEO, exact match domain names (EMDs) ranked very well even without any on-page or off-page optimisation.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

An exact match domain refers to a keyword targeted domain. For example if you wanted to rank for the keyword phrase "how to create a server", you would buy www.howtocreateaserver.com and you would rank on top of Google.

The new EMD algo update in 2012 served to reduce low quality "exact match" domains in search results as quoted by Matt Cutts.

Minor weather report: small upcoming Google algo change will reduce low-quality "exact-match" domains in search results.

— Matt Cutts (@mattcutts) <u>September 28, 2012</u>

External Link

An external link is any hyperlink that points to a destination URL other than its own domain. If your website (e.g. www.yourwebsite.com) links to another website (e.g. www.anotherwebsite.com), the link is known as an external link.

Similarly if another website links to your website, it is also considered an external link.

There are some <u>ongoing debates</u> on whether linking externally to another website will help or hurt your SEO.

E

FLASH

A programming language that search engines have difficulty crawling and understanding content built with it.

Frames

Using frames on a page is the act of dividing the screen into different windows, displaying content

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

from different URLs in a single view. Not a recommended technique as this may cause search engines to rank the wrong page on their search results.

Further reading:

Why Google doesn't like frames in your sites

Freshness

A ranking signal which Google has explored many ways of using to influence the search results, as seen in many patents filed by Google.

Further reading:

10 Illustrations of How Fresh Content May Influence Google Rankings (Updated)

Google Freshness Algorithm Experiment

G

Google AdWords Keyword Tool

Google Keyword Planner was previously referred to as Google AdWords Keyword Tool.

Google Alerts

Google Alerts is a free tool provided by Google which allows you set up email alerts to monitor the web for interesting content and mentions of your brand, your competitors, and any particular entity.

Google Bombing

A practice whereby webpages are optimised to rank highly for irrelevant search terms.

One of the most infamous Google bombs in history was bomb targeting US President George W Bush for the keyword "miserable failure".

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Google Dance

Refers to an algorithmic fluctuation of Google's search results pages as a result of rebuilding its rankings for a period of time.

Googlebot

Google's web crawling robot, also known as a "search engine spider". See crawling.

Further reading:

Search Console Help - Googlebot

Google Keyword Planner

A <u>keyword research tool</u> provided by Google. You need a Google AdWords account in order to use this tool.

Google My Business

A free <u>Google business listing</u> service that will enable a business to be found on Google Search and Google Maps.

Google Sitelinks

Links shown below some of Google's search results to help users navigate directly to various sections of a website. At this point in time, sitelinks are automatically analysed and selected by Google's algorithms, therefore a webmaster won't be able to control them directly.

Google Slap

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Google slap has two references. One for their paid search results and the other for their organic search results.

Receiving a Google Slap on the paid search results means you haven't been adhering to the Google AdWords guidelines and best practices, resulting in a significant drop in the Quality Score of your target keywords, or an account ban.

For the organic search results, getting a Google Slap means you haven't been abiding by Google's Webmaster Quality Guidelines (e.g. building spammy backlinks and keyword stuffing), resulting in a significant drop in keyword rankings or complete removal of your website in Google's index.

Google Suggest

Suggested search terms that show as you type in your search queries on Google.

Google Supplemental Index

Contains supplemental results which reside in a secondary database that are deemed less important by Google.

Google Trends

A <u>free tool</u> by Google that allows you to explore trending search topics.

Google Webmaster Guidelines

A set of general guidelines, best practices, and principles for webmasters to reference in order to avoid getting penalised by Google.

Google Webmaster Tools

A free tool for webmasters to track their website's search performance with Google, get support on

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

site issues, and perform a variety of actions such as fetching Googlebot to crawl a page, submitting a sitemap, and targeting a website to a specific country.

<u>Guestographics</u>

Guestographics is a link building technique in which a link builder posts an infographic on his/her site, reaches out to other bloggers that published similar content, and offers the infographic to visually represent their content, possibly earning links in the process.

Guest Blogging / Guest Posting

A marketing method whereby a blogger contributes an article to another blog. This achieves several things:

- Establishes authority on a subject matter
- Increase traffic
- Enhances reputation and brand exposure
- Build links for off-page SEO
- Strengthens relationship with other bloggers

However over optimising anchor text and guest blogging purely for links is frowned upon by Google

<u>H</u>

Hummingbird

As Google moved toward semantic search, focusing on user intent and returning contextually relevant results, Hummingbird represents a newly revamped version of Google's algorithm.

Interesting fact: Hummingbird is the name of Google's algorithm.

Further reading:

FAQ: All About The New Google "Hummingbird" Algorithm

How Google Hummingbird Changed the Future of Search

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

HTML

Hyper Text Markup Language or HTML is a set code or markup language used to create structured documents on the World Wide Web.

There are a range of HTML elements such as the tag and meta description tag that are picked up by search engine spiders and are used as clues or ranking signals to determine the ranking relevance of a page.

HTML5

HTML5 is another SEO-friendly markup language that delivers several improvements from HTML such as increased user experience (audio & video) and provides a good alternative to less SEO-friendly languages like Flash and Silverlight.

Further reading:

SEO Benefits of HTML5 & Schema

SEO Best Practices For HTML5: Truths, Half-Truths & Outright Lies

HTML Sitemap

A HTML sitemap, unlike an XML sitemap which is specifically catered for search engine spiders to crawl, is more user-friendly where users can find on a site and navigate to different pages by clicking on the links provided.

It looks something like this:

HTTPS

HTTPS or Hyper Text Transfer Protocol Secure signifies that all sending and receiving of information are encrypted and secured.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

This is also a ranking signal as <u>publicly declared</u> by Google.

Image Filename

The text before the extension of an image file e.g. (<u>image001</u>.jpg). It is recommended for the image filename to include your target keywords for SEO purposes, provided it is contextually relevant.

Image Sitemap

A sitemap listing images available on your website which increase the chances of your images getting picked up by Google and displaying on Google Image search results.

You may separate your image sitemap and XML sitemap, or you may choose to include them together.

Image Title

The image title and caption is the content surrounding the image and provides search engines with information about what the topic and content on the page is about.

Impression

The number of times a search result is seen regardless of whether it is clicked or not.

Inbound Link

A hyperlink from another website to your website. An inbound link may be "followed" or "nofollowed". See rel="nofollow".

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

<u>Index</u>

A search engine's index is similar in concept to a library's index of books, whereby information is sorted and organised by predefined parameters so that it is easily retrievable when a search is conducted.

Additionally, indexing refers to the process of adding webpages to a search engine's index.

Indexability

A page's indexability refers to how easily or likely that a page can be included into a search engine's index. It is dependent on a variety of factors such as the coding language used and how unique and authoritative the content is. Pages built with Flash and Javascript risk not getting indexed because search engines may not understand the contents of the page.

Infographic

An abbreviation of the phrase "information graphic". An infographic is a graphical representation of information, data, or knowledge and is designed to be visually appealing.

It is also a popular link building technique.

Internal Linking

A method of hyperlinking different pages within a site to one another in efforts to signal to search engines the relevancy between the linked pages.

International SEO

The process of optimising a website to improve its search engine rankings in multiple countries. A few methods include:

- the use of rel hreflang tags
- the use of ccTLDs
- geo-targeting your website through Google Webmaster Tools

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Interstitials

Interstitials are ads that appear in a form of a popup, lightbox, or a separate browser window when you are browsing or waiting for a page to load.

Google announced on 10 January 2017 that they will <u>start cracking down</u> on "intrusive interstitials" on the mobile experience.

Inverse Document Frequency (IDF)

A numerical statistic that evaluates how important a word in a document is, based on a range of factors such as the weight of the term (or term frequency) in the document.

IP Address

IP stands for Internet Protocol and the address refers to the unique blocks of numbers (e.g. 192.168.1.1) which uniquely identifies devices on a computer network.

Acquiring many backlinks from unique IP addresses is a strong ranking signal as it signifies the diversity of a website's backlink profile.

<u>J</u>

JavaScript

A lightweight programming language that can add dynamic interactivity to your website (for example, clicking on a button to display hidden content).

Further reading:

We Tested How Googlebot Crawls Javascript And Here's What We Learned

Why All SEOs Should Unblock JavaScript & CSS... And Why Google Cares

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

<u>iQuery</u>

jQuery is a fast, small, and feature-rich JavaScript library. It makes things like HTML document traversal and manipulation, event handling, animation, and Ajax much simpler with an easy-to-use API that works across a multitude of browsers. - <u>iQuery.com</u>

K

Keyword

Keywords, in SEO context, are words and/or phrases used in webpages to help search engines connect users searching for relevant search terms to your website.

Keyword Cannibalisation

A bad occurrence whereby multiple pages target the same keyword (e.g. duplicate page titles), causing confusion to search engines and negatively affecting search engine rankings.

Further reading:

How To Prevent Keyword Cannibalization

Keyword Categorisation

The process of grouping multiple keywords that are related to a specific topic into a section of a website or a single webpage. This enables you to develop more targeted content to rank for a group of related keywords.

Further reading:

What Is Keyword Categorization Technology and Why Does It Matter to You?

Keyword Density

The percentage of a keyword or phrase to the total number of words mentioned in a web

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

document. There isn't a set rule on the ideal keyword density percentage required to achieve good rankings. However keyword density does shape what search engines think about the overall topic of your content and this can influence your rankings.

Further reading:

Shattering The Myth About The Keyword Density Formula

What Is Keyword Density?

Keyword Difficulty / Keyword Competition

Keyword difficulty or keyword competition is a measurement of how much effort would be required for a webpage to rank for a particular keyword.

They are a variety of keyword difficulty tools to automatically calculate keyword competition:

- Ahrefs
- Semrush
- Moz

Keyword Optimisation

The process of including target keywords in specific locations of a web document (for example the title tag, meta description, and URL) to increase search engine rankings.

Keyword Rankings

The position of a webpage on the organic search engine results pages (SERPs).

Keyword Research / Keyword Analysis

The process of discovering what keywords your prospects are using and understanding their intent to better optimise your pages for both users and search engines.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Keyword Research Tool

An online or offline instrument that enables you to retrieve keyword data and insights.

Suggested keyword research tools:

- Google Keyword Planner
- Ahrefs Keyword Explorer
- Keywordtool.io

Keyword Stuffing / Keyword Spam

A black hat SEO technique whereby the same keyword is repeatedly mentioned in a web document with little regard for a meaningful user experience.

Knowledge Graph

An enhancement to Google's search engine which delivers new information quickly and easily by deeply understanding the meaning of the search query.

Further reading:

Introducing the Knowledge Graph: things, not strings

The Beginner's Guide to Google's Knowledge Graph

L

Landing Page

In the context of search engine optimisation, a landing page is any page that a user lands on after clicking on a search result.

Latent Semantic Indexing (LSI)

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Latent semantic indexing or LSI is a formula used by search engines to determine whether a page's content is semantically relevant to a keyword by looking for synonyms of the keyword or words that are related to the subject.

For example home, real estate, property, stamp duty, and property tax, are all LSI keywords.

Link

Any hyperlink (clickable text, button, or image) that takes users to another section (internally or externally) of a website or webpage.

Link Age

The total time a link exists in a search engine's index. It also <u>presumed</u> by many SEOs that link age is used as a ranking signal.

Link Acquisition

The process of acquiring a backlink to increase search engine rankings.

Link Bait

A piece of content (infographic, case study, research paper, blogpost, image) designed with the purpose of attracting content creators to hyperlink to it.

Further reading:

What is Link Bait?

Link Building

The process of acquiring backlinks through outreach, submission, and PR.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Further reading:

A 4-Step Link Building Methodology

<u>Link Building Tactics – The Complete List</u>

Link Burst

A significantly rapid increase in the quantity of backlinks pointing to a website, especially new websites.

This may alert the Google manual web spam team to look into the matter, since links typically build up slowly over time.

Link Buying

The act of buying or selling links that pass PageRank. I.e. putting a rel="nofollow" tag to the hyperlink on a sponsored link is fine.

Buying or selling links goes against <u>Google's Quality Guidelines - Link Schemes</u>. This extends to non-monetary transactional deals such as exchanging free gifts for links.

Link Condom

Links that block PageRank from flowing to the destination URL. This is done by placing the rel="nofollow" tag e.g. <u>click here</u>.

Link Diversity

Link diversity refers to the assortment of the kinds of links in a website's link profile. These attributes can be classified into:

- Diversity of anchor text
- Follow vs. nofollow
- Location of the link on the page (e.g. footer, header, sidebar, editorial links)

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

• Type of website (e.g. forum, blogpost, resource list, .gov, .edu links)

Further reading:

20 Attributes that Influence a Link's Value - Whiteboard Friday

Link Juice / Link Authority / Link Equity / Link Love / Link Popularity

Link authority refers to the amount of value a link passes to the destination page. This includes:

- Dofollow links
- Links from topic-related pages pass topical relevancy signals
- Redirects (301, 302, 307, meta refresh)
- Links from pages with high PageRank

Link Exchange

Also known as reciprocal linking. Reciprocal linking is perfectly "legal" if it is naturally acquired. For example if website A links to website B from the footer with the anchor text "visit our sister company", it is considered natural.

However sending unsolicited emails to a ton of different websites saying you will link to them if they link to you is a form of a link scheme, according to Google Webmaster Quality Guidelines.

Link Farm

A network of websites that link to one another although the content is often unrelated and of low quality. The idea is that this reciprocal linking pattern will improve search engine rankings. However the opposite is true as search engines have developed algorithms to detect this pattern of unnatural linking.

Link Hoarding

The act of trying to prevent link juice from flowing out to other websites, such as by adding a nofollow tag or not linking out at all.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

This is generally a bad idea as Google easily detects this method. On the other hand, some <u>studies</u> conclude that outgoing links play a part in rankings.

Not linking out to other sites also reduces your chances of cultivating link building relationships.

Link Reclamation

A link building technique of reaching out to someone who has mentioned your brand or referenced your content, but did not link to you, and asking them to link to you.

Further reading:

<u>Link Reclamation Best Practices – The Complete Guide</u>

The Definitive Guide to Link Reclamation

Link Reclamation – How to Get the Links You Deserve

Link Relevancy

A measurement of how relevant a link is to the destination URL. Some clues search engine algorithms look for include:

- Are the target keywords found in the anchor text?
- What is the URL of the page where the backlink was found?
- Is the topic of the page where the backlink was found relevant to the link destination?

Further reading:

Moz - Anchor text

Link Rot

Link rot refers to any hyperlink on the web that is no longer functioning as it was intended. It may come in the form of broken links (links that lead to 404 pages) or the page in which the link was found was taken down. This is bad for your SEO, as broken links lead to a loss of link value.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Here are some possible causes of link rot:

- Links that no longer work due to some form of blocking such as a firewall or <u>content</u> <u>blocking filters</u>
- Links to website that changed domain names without redirecting the old domain to the new one
- Links to a page in which the content was intentionally taken down by the webmaster
- URL structure may have been changed or restructured

Further reading:

SEO: Avoiding link rot with your aging website

Link Spam

Any form of link building which goes against <u>Google's Webmaster Quality Guidelines - Link Schemes</u>. Some examples of link spam include:

- Creating low quality links through Private Blog Networks
- Posting irrelevant links on forum threads
- Buying cheap links on low quality websites

Throughout the history of SEO, Google has been constantly cracking down on link spam (spammy link building activities).

Some of Google's most notable link spam algorithms:

- Penguin
- Payday Loan

Link Text

Also known as "anchor text". The clickable text of a hyperlink.

Link Velocity

The rate (how fast or how slow) in which links are acquired within a span of time.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

A steep rise in acquired backlinks in a short amount of time can be a red flag to search engines for suspected unnatural link building techniques. On the other hand, a slowdown on link acquisition can signal to search engines that the web is losing interest in the domain and affect its domain authority.

Linkerati

A term describing website owners and content creators who link out to other websites, coined by Rand Fishkin.

Local Citation

Where your company's Name, Address, Phone number (NAP) is mentioned on other websites such as directory listings.

This helps to rank your Google My Business listing page better on the local search results.

Local SEO

The method of optimising a local business to rank on the local search results. This includes building local citations, earning Google My Business reviews, and building the website's Page Authority.

Further reading:

Local Search Ranking Factors - Moz

Long Tail Keywords

Keywords phrases that are longer and more specific to the searcher's intent. The reverse would be short tail keywords which are more generic in nature.

Examples of short tail keywords in the real estate niche include:

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

- buy property
- real estate
- purchase house

Examples of long tail keywords in the real estate niche include:

- how to buy a private property in singapore
- northvale condo floorplan and pricing
- · what to look out for when purchasing a home

M

Main Content (MC)

All content on a webpage can be classified as either Main Content (MC) or Supplementary Content (SC).

The MC is any part of the webpage that directly helps the page to achieve its main purpose. For example, the MC of a currency converter tool page would be the currency converter tool itself. It should be displayed above the fold and in a prominent location of the page.

Further reading:

Official Google Search Quality Rater Guidelines

Main Navigation Menu

Contains links to internal pages of a website, usually located in the header section.

Further reading:

Mega Menus & SEO - Search Engine Land

Manual Penalty

A manual action whereby a human engineer from Google or Bing has manually reviewed a site

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

flagged for spammy activities relating to Search Engine Optimisation and purposefully prevents the site from ranking highly.

Further reading:

Fighting Spam - Inside Search - Google

Meta Description

A HTML attribute that is used to provide search engines with a summarised description on the contents of your webpage. It is commonly used by search engines to display as the preview snippet of the search engine results pages.

Further reading:

The Ultimate Guide to the Meta Robots Tag - Yoast

Mirror Site

A mirror site is a replica of another existing website. It is commonly used for the following reasons:

- To increase speed by serving identical sites that are located closer to the user's geographical region
- For SEO purposes Setting up multiple identical sites to build an online presence, and then diverting the traffic back to the original website. (This may result in a search engine penalty)

Mobilegeddon

A Google ranking algorithm update that launched on 21 April 2015. It ranks webpages on mobile search results based on how mobile-friendly (readable text size, touch elements well spaced out, etc) they are.

Further reading:

Mobile-first indexing - Google Webmaster Central Blog

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Mobile-Friendly

Describes how accessible a webpage is to users who are browsing the page on a mobile device. For example:

- How fast does the page load on a mobile device?
- Are there interstitials and do they disrupt the user experience (e.g. pop up and cover the whole screen)?
- Can the code be processed by the mobile browser? (Don't use FLASH)
- Are the buttons too small for the fat fingers?

The best way to check whether a webpage is mobile friendly is via the <u>Mobile-Friendly Test Tool</u> provided for free by Google.

Further reading:

Mobile Optimisation - Moz

MozRank

MozRank represents how important a webpage is by calculating the number and quality of webpages that link to it (link popularity). It is originated from Moz.

Further reading:

What is MozRank

Multiple Keyword Optimisation

The method of optimising SEO tags and contents on a webpage (images and text) for a variety of keywords.

For example the title tag of a page could include more than one variation of the keyword:

Rent a meeting/conference room

Where *meeting* and *conference* are synonyms but are both included to optimise the title for multiple keywords.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

<u>N</u>

Natural Language Processing (NLP)

In SEO context, NLP or Natural Language Processing is the ability of a computer program to interpret human language and understand the meaning behind a query, and then be able to return relevant answers.

Post rollout of Google's Hummingbird and RankBrain algorithm update as well as the Knowledge Graph has seen significant improvements in terms of Natural Language Processing.

Natural Links

Backlinks that are acquired through non-spammy techniques such as one to one outreach, quality guest blogging, and submission of webpages to high quality web resources.

Negative SEO

A deliberate act of spamming black hat links to a competitor's website with the aim of sabotaging its rankings through a search engine penalty.

Further reading:

A Startling Case Study of Manual Penalties and Negative SEO

Newsjacking

A creative link building technique whereby SEOs ride on a trending news story and contribute their own piece of the story, in efforts to drive links back their content. This usually involves a lot of participation in popular social media channels.

Niche Keywords

Groups of keywords and keyword phrases that contain keywords related to a particular niche.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Nofollow

A HTML attribute that can be added into the code behind hyperlinks to tell search engines not to pass PageRank to the destination URL.

This link does not pass PageRank

This is generally done when webmasters don't fully trust a source that they are linking to, thus preventing PageRank to flow to the given source.

Noindex

A HTML attribute to tell search engines not to index a particular webpage.

(Not provided)

Since 2011, Google started blocking webmasters from viewing what search queries their website visitors keyed into Google Search and clicked on their search result. Thus

<u>O</u>

Off-Page SEO

Refers to external website related activities (mainly link building and content marketing) in order to boost a website's search engine ranking positions.

Extends to Local SEO where local citation building and link building play a big part in ranking Google My Business pages on the local search results.

On-Page SEO

Refers to internal website activities such as keyword, site speed, mobile, and content optimisation in order a boost a website's search engine ranking positions.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Online Reputation Management

Online Reputation Management refers to the practice of monitoring and attempting to positively influence the public perception of a brand or a person on the web.

Some strategies include addressing negative comments directly on social media platforms (forums, Facebook, Twitter) and performing search engine optimisation on brand search terms to ensure the first page of the SERPs do not contain any negative results.

Organic Search Results

The non-paid section of a search engine results page, usually below the paid ads. Ad fees will be charged to the advertiser when a user clicks on a paid ad result. Whereas no fees are charged when a user clicks on an organic search result.

<u>P</u>

<u>PageRank</u>

A ranking algorithm created by Google co-founders Larry Page and Sergey Brin to calculate the importance, authority, and reliability of a web page from a scale of 0 - 10, with 0 being the lowest and 10 being the highest.

Page Authority

No one explains this better than Moz, the creator of Page Authority:

Page Authority is a score (on a 100-point scale) developed by Moz that predicts how well a specific page will rank on search engines. It is based off data from the Mozscape web index and includes link counts, MozRank, MozTrust, and dozens of other factors.

Page Loading Time / Page Speed

The amount of time it takes for a webpage to load.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Page loading time is a Google ranking factor which may affect your rankings if it loads too slowly. Google recommends your pages load in 4 seconds or less.

If your site is loading slowly, you may check for any issues with this tool: PageSpeed Insights

Some common issues include:

- Bloated code. In which case you may want to minify your HTML/CSS files.
- Slow server response time. In which case you may want to upgrade your web hosting plan or switch web hosts.
- Synchronous Javascript code blocking resources. In which case you may want to switch to asynchronous code.
- Not leveraging browser caching. In which case you may want to install a browser caching plugin if you're running on WordPress.
- Huge image file sizes. In which case you may want to reduce your image file sizes.

Pagination

The process of segmenting content onto multiple pages and including paginated links to those pages. Here's an example of pagination:

Google recommends that you indicate paginated content as this will help them index your content better on their search engine results pages.

Further reading:

Pagination: Best Practices for SEO & User Experience

Indicate Paginated Content - Google Search Console Help

Paid Links / Paid Inclusion

Paid inclusion refers to the act of transacting in order to acquire a link back to one's website. In other words, buying links.

This goes against Google's Quality Guidelines and may result in a manual penalty.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Paid Search Results

This refers to the search results located above the organic search results, controlled by <u>Google AdWords</u>.

Panda Algorithm

A Google algorithm focusing on penalising websites with low quality on-page content. As of 2016, the <u>Panda algorithm is now part of Google's Core ranking</u> signals.

Penguin Algorithm

A Google algorithm focusing on penalising websites with spammy backlink profiles. As of 2016, the <u>Penguin algorithm now runs in real time</u> within the core search algorithm.

Pigeon Algorithm

A Google algorithm aimed at providing more accurate and relevant local search results.

Pogo-Sticking

Refers to the act of clicking on a search result and clicking back to the search engine results pages because they did not find what they were initially searching for.

This is often discussed to be a bad ranking signal as it is one of the factors that show a page did not serve its intended purpose.

Press Release

A publicity technique usually involving a compelling news story that is distributed to news sites.

This used to be a very popular link building technique until Google indicated that optimised anchor text links in press releases fall under unnatural links that violate their guidelines.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Primary Keywords

The primary keywords are high priority keywords that are included in more prominent areas within a page such as the title tag, when optimising a webpage for rankings.

Private Blog Network (PBN)

A PBN is a network of sites usually created and maintained by an SEO or SEO agency. It is then used to manipulate the rankings of targeted websites by creating keyword-optimised anchor text links to them.

Google has <u>shut down many PBNs</u> and are consistently issuing manual penalties that devalue any outgoing links from websites that link unnaturally to other websites.

Further reading:

Google Warning: Get A Free Product To Review, Nofollow That Link & Disclose

Proximity (Local search)

An important local ranking signal used by Google to determine the local ranking position of a business based on its proximity to the searcher.

$\overline{\mathsf{Q}}$

Query Deserves Diversity (QDD)

A ranking system used by Google to return diverse search results to search queries, particularly generic queries, branded search terms, and news search terms.

Take this example search query "water" and see what Google returns.

Google returns the definition of water in the first result, some of the latest news on water, how water works, and an organisation dealing with water solutions.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Query Deserves Freshness (QDF)

A "freshness" algorithm created by Google to return fresh results for search queries revolving around a trending topic.

In the 2016 U.S. elections, the term Donald Trump spiked to a peak search volume of 30 million worldwide.

The key to appear on the fresh results would be to publish breaking news stories as soon as possible.

Query / Search Query

Keywords or keyword phrases entered into a search engine with the intention of getting relevant results.

Query Refinement

Query refinement refers to the process of correcting or refining a search query to return more relevant results. Query refinement can be done by either the search engine or the user.

In the case of query refinement by a search engine, the search engine will suggest related search terms, correct spelling errors, and attempt to automatically complete your search query as you are typing it out.

R

RankBrain

RankBrain is a machine learning algorithm created by Google to help process and sort through search queries and return more useful and relevant results.

Further reading:

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

FAQ: All about the Google RankBrain algorithm

Rankings

The ranking positions of a website's target search queries, also commonly referred to as keyword rankings.

Rank Checker Tool

A software that allows you to check your search engine ranking positions for selected search phrases and keywords.

Here are some free rank checker tools:

- Firefox Rank Checker
- SEO PowerSuite Rank Tracker

Reciprocal Linking

Reciprocal linking refers to two or more different websites linking to one another.

In general, natural reciprocal linking is fine, such as if Website A links to a content resource on Website B, and Website B links to Website A's blogpost. However the links must not be manipulated i.e. over optimised anchor text.

What isn't acceptable is "Excessive link exchanges ("Link to me and I'll link to you") or partner pages exclusively for the sake of cross-linking" - as stated in Google's <u>Link Schemes</u>.

Reconsideration Request / Re-Inclusion

A submission-based appeal to Google or Bing to lift a manual penalty as a result of spamdexing a website (failing to comply to Google Webmaster Guidelines and Bing Webmaster Guidelines).

Further reading:

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Submitting a reconsideration request (Google)

Redirect

The instance of sending users and search engines to a different URL than the one initially requested.

There are various types of redirects such as:

- 301 permanent redirect
- 302/307 temporary redirect
- Meta refresh

Referral

Refers to the referral traffic sent from other websites to yours typically through hyperlinks. The more quality backlinks earned, the more referral traffic from these sources.

Rel="alternate" hreflang

A HTML tag used to markup pages that are similar in context but targeted to different countries and/or languages.

For example if you have a Japanese version on www.yoursite.com/jp and English version on www.yoursite.com/en you would put the following markup on both the Japanese and English versions:

This will signal to Google that there are two geo-targeted versions of your website and help them to show the correct version on both google.co.jp and google.com.

Further reading:

Hreflang: The Ultimate Guide - Yoast

Use hreflang for language and regional URLs - Google

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Rel="nofollow"

A HTML attribute attached to the code behind the hyperlink to signal to search engines that page does not endorse the destination URL.

Nofollow link

Also commonly referred to as "nofollow links", these links do not pass PageRank or link juice.

Relative URLs

Relative URLs are much shorter than absolute URLs, displaying only the path e.g. /resource-page and omitting all other details such as the protocol e.g. https:// or domain name e.g. example.com.

This may cause on-page SEO problems such as:

- Spider traps
- Protocol-relative URLs
- · Relative canonical URLs

Further reading:

Why Relative URLs Should be Forbidden for Web Developers - Yoast

Responsive

Used to describe how flexible or fluid the contents of a webpage are when it is requested from various devices of various screen sizes such as mobile phones, smart phones, and tablets. Such as the following example:

To be on the safe side, you may want to check whether your responsive webpages pass Google's <u>Mobile Friendly Test</u> tool.

Further reading:

Make sure your site's ready for mobile-friendly Google search results

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Reverse Engineering

Reverse engineering is an SEO link building technique by which you run your competitor's domain through a backlink checker tool like Ahrefs and analyse their backlink profile.

Once you've identified websites (who've linked to your competitors) that may also potentially link to you, you'll go out there and get links from these websites or similar-themed websites.

Rich Snippets

Rich snippets or structured data markup are a type of microdata markup (using the <u>Schema.org</u> vocabulary) that are added to webpages, with the purpose of making the webpage result on the search engine results pages more visually outstanding, and also display information related the query.

Further reading:

Introduction to Structured Data

Robots

Robots, also referred to as search engine spiders, are computer robots programmed by search engine engineers to crawl webpages and process information for data storage and retrieval purposes.

Robots.txt

A text file that website owners use to provide instructions to search engine spiders about which files and directories to ignore when crawling a website. The robots.txt file is stored in the root of the domain. Here's an example of what it looks like:

User-agent: *

Disallow: /members-area

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Where * signifies all search engine robots that are programmed to obey a robots.txt file, and Disallow: /members-area tells search engine robots not to crawl the member section of the website.

This conserves the crawl budget of a website by blocking access to unimportant directories, thus allowing more important sections of the website to be crawled and processed.

Roundups

A curation of the best content on a related topic or industry in a blogpost. Also used as a link building technique by SEOs.

Further reading:

How to Get Traffic and Links from Blog Roundups

RSS Feed

RSS feed stands for Really Simple Syndication or Rich Site Summary. It is an XML-format file in which web authors can update the feed list by adding new stories/blogposts and readers can access this list by subscribing to it.

<u>S</u>

Schema.org

<u>Schema.org</u> is a set of vocabulary types, properties, and enumeration values that can be used with a variety of encodings including RDFa, Microdata and JSON-LD to markup webpages, emails, and many other applications.

When used on webpages, it can create rich snippets that display marked-up data on the search engine results pages.

Scraped Content

Scraped content is content that is copied and/or slightly modified from other sources and published

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

on your own site.

In general, this is a negative term used to describe stolen content and goes against <u>Google's</u> <u>Quality Guidelines - Scraped Content</u>.

Search Console

Previously known as Google Webmaster Tools, Google Search Console is a free web service help website owners monitor their site health and maintain their search presence on Google.

Webmasters can submit their websites to <u>Google Search Console</u> and verify their ownership. Once verified, webmasters can perform a range of actions including:

- Submitting a sitemap
- Fetching Googlebot to specified URLs
- · Checking for crawl errors
- International targeting
- Check for malware
- And more

Search Engine

A program designed to allow users to search for and retrieve information on the World Wide Web.

Popular search engines worldwide include Google, Bing and Yahoo!, Baidu, Yandex, and Ask.com.

Search Engine Results Pages (SERPs)

SERPs are pages displaying links to webpages in response to a query entered by a search engine user. It contains two main types of results - Paid search results (ads) that advertisers have to pay search engines for every click, and organic search results which are ranked by algorithms based on dozens of ranking factors.

Search Engine Result Snippet

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

A summarised version of a webpage that is displayed on the search engine results pages. This snippet can be customised by editing the meta description of the page.

Search Engine Penalty

A form of punishment dealt by search engines to websites that implement spammy web activities in effort to manipulate their search engine rankings.

This may come in one of two forms - An algorithmic penalty (punishment dealt by search engine algorithms) or a manual penalty (a manual action dealt by a human search engineer).

Search Engine Submission

The process of submitting a website to the search engines and one of the ways to get into a search engine's index.

Note: Submitting a website/webpage to a search engine does not guarantee indexation. Some reasons a website/webpage may not get indexed are, duplicate content and thin/shallow content.

Search History

A collection of search queries recently performed by a search engine user. Based on a user's search history, search engines may tailor search results to individual users, thus the results may appear different from user to user.

Search Operators

A set of vocabulary that can be added to search queries in order to filter the search results.

Here's an example of a search operator that searches only for keywords found in a page title:

intitle:"write for us"

Another example of a search operator that filters results found only on a particular website:

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

site:www.example.com

Search Term / Search Query

A keyword or phrase entered into a search engine for the purpose of retrieving information (search results) related to the search query.

Search Terms Report

A report generated by Google AdWords that displays the exact keywords a user searched for and clicked on a paid ad result.

Here's a sample of a search terms report:

Search Volume

The specific number of searches performed for a particular keyword or keyword phrase. Search volumes for specific keywords can be research through keyword research tools such as:

- Keywordtool.io
- Google Keyword Planner
- Ahrefs Keyword Explorer

Secondary Keywords

Keywords that are of a lesser priority than primary keywords that need to be optimised on a website or webpage. Keywords of a higher priority go in the tags, meta description, and other important locations on a webpage.

Keywords may be prioritised according to:

- Search volume
- Conversion rate
- User intent

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Semantic Search

Semantic search is a scientific method of seeking to accurately understand the intention and context of a search query in effort to return highly relevant search results to the searcher.

SEO Audit

An on-page and off-page review or assessment of a website to identify any issues that may cause a website to be "unfriendly" to search engines, such as blocking search engines from crawling and indexing an important web resource.

An SEO audit may be performed manually or via a tool such as Semrush. An on-page SEO audit may involve checking a range of items including:

- The presence of a sitemap
- Target keywords included on key landing pages
- Page loading time

An off-page SEO audit may involve checking for:

- Spammy backlinks (negative SEO)
- Keyword-optimised backlinks

SEO Copywriting

SEO copywriting is writing copy that is keyword-optimised for search engine ranking purposes. It is generally frowned upon these days, as SEO copywriters have gotten a bad rep for writing copy intended for search engines rather than for humans.

Here's an example of an extreme case of bad SEO copywriting:

As Google shifts toward semantic search and delivering ultra useful results to searchers, good SEO copy is no longer a priority, rather providing a great user (and useful) experience should be the primary focus while placing keyword optimisation second.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Site Architecture

The site plan of a website's navigational structure.

It is recommended to separate main category (broad) content from sub category (specific) content. For example, "Digital Printing" is a broad category keyword and "Flyer Printing" is a more specific category, therefore they should be separated pages.

Sitemap

A sitemap can be in HTML or XML format. HTML sitemaps are included on the front end of the website for users to gain a birds-eye-view and easily navigate through a site. Whereas XML sitemaps are created to submit to search engines for better site crawling and indexation.

You may submit your sitemap to:

- Google Webmaster Tools
- Bing Webmaster Tools

Sitewide Links

Sitewide links are hyperlinks that are found on the same location of multiple pages of a website. E.g. a sidebar or footer link.

Google's algorithms consolidates sitewide links and may count them as one.

https://www.youtube.com/watch?v=mTjN9x-by-I

Further reading:

Are related sitewide footer links the key to dominating Google?

Sneaky Redirects

A redirect is the action of sending a user to a different URL other than the one they requested. A sneaky redirect on the other hand is intended to deceive search engines by displaying different content to search engines and cloaking. This is also known as cloaking and can result in a manual

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

action by search engines.

Social Bookmarking

Social bookmarking involves the act of bookmarking, annotating, and sharing web documents through online bookmarking platforms such as Delicious, Scoop.it, and Digg.

Social bookmarking can be a way to drive traffic and links (usually nofollowed) to your website, although links may come indirectly (as a result of increasing the visibility of your content to bloggers).

Social Signals

As Google evolves its algorithms, social signals as a ranking factor becomes a hot topic for discussion in the search engine community.

Google representatives have suggested and reiterated that <u>Google does not use social signals as ranking factors</u>.

Great content that's shared heavily on social media networking platforms tend to rank well on search engines. However it may not suggest a direct causation.

I.e. If page A, which has 10,000 Facebook shares and 100 backlinks, is ranking on SERPs position #1, there is a correlation between having more backlinks as a result of a increased content visibility. And links as we know, are a major ranking factor.

Spamdexing

Spamdexing is a form of spamming search engines to manipulate a page's rankings on the search engine results pages.

Spamdexing includes but is not limited to:

- Displaying different content to search engines and humans
- Keyword spamming
- Creating superfluous backlinks
- · Mass acquisition of low quality backlinks such as unmaintained web directories,

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Spider

A spider or a search engine robot is a computer program that discovers web pages/documents and process their contents for search engine indexing and sorting purposes.

Splash Page

A splash page is a webpage a visitor first sees upon visiting a website, and allows the visitor to select an option to continue further into the site. For example, choosing a country/region or language to view the site in, or displaying an advertisement or "quote of the day" for a set amount of time before allowing the visitor to click into the site.

Splash pages are usually thin with content and not keyword-optimised, thus making it bad for SEO.

<u>Splog</u>

A Splog is a shortened term for a Spam Blog (Spam + Blog = Splog). It is a blog created for spammy purposes such as:

- Stealing authority content from reputable websites and placing ads on them to earn ad revenue
- Used to create superflous backlinks to targeted websites (a form of spammy link building)
- Spinning stolen high quality content to make it look unique to search engines in hopes of ranking for specific keywords

Static Page / Static URL

A static page delivers content to visitors exactly as per developed. The URL does not change as well.

A dynamic page on the other hand, shows content that may change from time to time. A page displaying the latest blogposts (blogroll) is an example of a dynamic page, whereas an About Us page that doesn't automatically change its contents would be an example of a static page.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

Structured Data Markup

Structured data markup is a text-based organisation of data that is used to increase the visibility of pages in the search result snippets. This is done by using JSON-LD and Microdata to create various markup data types such as <u>critic reviews</u>, <u>recipes</u>, and online <u>courses</u>.

Once the markup is done, it may be tested for validity on Google via the <u>Structured Data Testing Tool</u>.

Subdomain

A subdomain is another part of a website. It takes the following form subdomain.maindomain.com.

Subheading

The subheading is a heading given to a subsection of a page. It should include your target keywords when possible.

Sub Navigation Menu

The sub navigation menu are the links that take the user to another section of a website when clicked on. It is a best practice to keyword-optimise (do not over optimise!) the sub navigation anchor text links.

Supplementary Content (SC)

The supplementary content as mentioned repeatedly in Google's Quality Rater's Guidelines refers to content that supports the overall content of a page in providing a good user experience.

For example, the main content of a currency converter tool page would be tool itself, and supplementary content would be the latest foreign currency exchange trends and updates.

Supplemental Results

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Supplemental results are URLs that are considered less important and are placed in Google's supplemental index (a secondary database).

Pages in the supplemental index don't rank well and it may be time to run a few checks on things such as:

- Page Authority. Are you getting enough backlinks?
- Duplicate content. Is your copy very similar or partially similar to another existing article?
- Internal linking. Are enough internal pages on your linking to the affected page?

Т

Target Keywords

The keywords or search terms you intend to optimise your website and webpages to rank well on the the search engines results pages.

Term Frequency

The term frequency refers to the number of times a term is repeated on a document. It is a metric (as part of a weighting system) that is used by search engines for page ranking purposes.

Thesaurus

A resource that lists related terms or synonyms of a word. It can also be used as a tool to aid in keyword research.

Title / Page Title

The title of a page is generally visible near the top of the page, and is usually surrounded by the

tag. It is a best practice to include your target keywords in the page title.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Title Tag

The title tag *Page Title Goes Here* is used by browsers to display at the top of a browsing tab and is also often used by search engines to display on the search engine results snippets.

Top Heavy

A Google search engine algorithm used to filter or downgrade webpages that place too many ads above the fold of the page.

Top-Level Domain (TLD)

The top level domain is appended after the domain name e.g. www.example.com, where *example* is the domain name and .*com* is the top level domain.

It is recommended to get a .com domain if you plan to target an international search audience, as .com domains can rank better across Google Search's international domains (e.g. www.google.com.sg). On the other hand if you decide to target only one country or region, you may get a ccTLD (e.g. www.example.sg).

Touch Element

A touch element refers to a button or link on a mobile device. It is one of the signals used in Google's Mobile ranking factors.

Touch elements should not be sufficiently large in size and not too close to another touch element, otherwise users may accidentally touch unintended elements.

Trackback

A trackback is a notification sent automatically by one website (website A) to another website that it (website A) has linked to.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

This is a great technique for relationship building among bloggers from similar niches and can encourage reciprocal linking as well.

Trust Flow

Trust Flow is a metric created and trademarked by Majestic. It is a quality score assigned to webpages on a scale of 0-100, and is calculated by analysing a site's backlinks from trusted third party websites.

TrustRank

A metric for determining the trustworthiness of a link, described by researchers Zoltan Gyongyi and Hector Garcia-Molina of Stanford University and Jan Pedersen of Yahoo!

U

Uniform Resource Locator (URL)

The Uniform Resource Locator or URL is commonly referred to as the website address and is used to locate and access webpages (HTML, Javascript, FLASH), documents/files (PDFs, video, images) on the World Wide Web.

It is recommended to include your target keywords in your URL to better your search engine rankings.

Unnatural Link

Used to describe links that are obtained or created unnaturally for the purposes of manipulating a website's search engine rankings.

If this sort of spammy link building tactic is detected by Google or Bing, it may result in a manual investigation and demotion of the site in question.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

URL Parameters

URL parameters, also known as query strings, are dynamic URLs and are appended to the back of the Uniform Resource Locator after the ? symbol (e.g. www.example.com/page?sourceid=123&sessionid=2).

Google recommends <u>not to rewrite your dynamic URLs</u> into static URLs unless you only intend to remove unnecessary parameters, as this can cause Google to misinterpret the information and cause indexation problems.

User Experience (UX)

User experience (UX) is a person's overall experience when interacting with your website or webpage. Reader-friendly fonts, alluring images, great copy, and appropriate call-to-actions all play a role in delivering a satisfying user experience.

Search engines were built to serve users searching for useful information pertaining to their search queries. Google, Bing, and other major search engines constantly update their algorithms to serve that purpose - delivering useful, authoritative, and trustworthy content (content that provides a satisfying user experience).

V

Vary: User-Agent HTTP Header

The Vary: User-Agent HTTP header indicates to servers, caches, and search engines that there is a different version of a webpage served to mobile and desktop users.

When using dynamic serving (automatically detecting device types and serving specific content to each type), adding the Vary: User-Agent HTTP header signals to Google that there is a mobile-optimised content version and allows Google to crawl the content faster and serve them appropriately in search.

Further reading:

<u>Dynamic Serving | Mobile-Friendly Websites | Google Developers</u>

Vary: User-Agent header | Varvy

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

Video Optimisation

The process of optimising a video for search engine rankings. It includes:

- Placing target keywords into video file name, title text, description, tags.
- Getting quality viewership (e.g. majority of viewers watched the entire video)
- High average user rating (e.g. a substantial number of video likes on Youtube)

Viral Content

Viral content or contagious content refers to content (infographics, blogposts, controversial articles, memes) that spreads on the web (social media networks, community blogs, forums, news/PR sites) like wildfire.

Great outcome for brand awareness, link building, and social media marketing campaigns.

W

White Hat SEO

White Hat SEO refers to the act of optimising a website for search engine rankings while abiding by search engine guidelines such as <u>Google Webmaster Guidelines</u> and <u>Bing Webmaster Guidelines</u>.



XHTML

XHTML stands for Extensible Hypertext Markup Language and is quite similar to HTML, the basic language for constructing web pages on the World Wide Web.

XHTML is part of the XML family and, like HTML, it is also easily understandable by search engines.

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels.

https://www.equinetacademy.com

XML Sitemap

A sitemap is sort of like a directory of all the pages, images, and files existing within your website. Think of a shopping mall directory, where you have all the shop unit numbers in one list.

An XML sitemap is a type of sitemap that contains metadata about each URL and is added to the root directory of a website and submitted to search engines (e.g. submit an XML sitemap to Google Search Console) where it will be crawled and processed by search engines.

This sends important signals to search engines such as the organisation of your site content and the importance of each page.



Yandex

A popular Russian search engine.

Yahoo!

A rude, noisy, or violent person. Source - Google

Yahoo! is a web search engine that was merged with Bing in <u>December 2009</u>.

Yelp

An authority business directory that houses a community of reviewers of businesses, publishes events, and more.

<u>Z</u>

Zero Moment of Truth (ZMOT)

The Zero Moment of Truth represents how consumers shop and make purchase decisions

We provide hands-on digital marketing training. Learn from industry experts how to generate quality leads from effective online marketing channels. https://www.equinetacademy.com

throughout the customer buying journey in this day and age.

How is this related to search? There are over a 100 billion searches on Google each month, and a handful of them are searching for product-related information prior to purchasing from a brand (e.g. third party customer reviews). Google calls this the <u>Zero Moment of Truth</u> or ZMOT.